



## Grundy County Industrial Development Corporation, Missouri

# The Trenton, Missouri Region

Located in north central Missouri, midway between Kansas City and Des Moines, Grundy County offers a business-friendly environment with many competitive edges. The county's strategic position along an east-west Union Pacific rail line and transcontinental north-south Interstate 35 provides first-rate access-to-markets. Companies are able to reach business hubs like Chicago, Minneapolis, St. Louis, Milwaukee, Memphis, Indianapolis, and Cincinnati within a day's drive. This important advantage combined with the low costs of doing business, an educational system which features a variety of degrees and training programs, and excess utility capacity make the region a perfect option for relocating, expanding, or starting any business.

### POPULATION

**Grundy County Population = 10,097**

**Grundy County Labor Force = 5,011**

**Labor Force within 50 miles = 58,954**

Industries like Food Processing and Agriculture, Automotive, and Transportation and Distribution place a particularly high value on the advantages and resources that Grundy County provides. The State of Missouri ranks in the top 10 states for the value of its agricultural raw materials as well as automotive and vehicle production. The Transportation and Distribution industry alone has grown by 50% in the county over the last five years.

### Major Employers

COMPANY	INDUSTRY	EMPLOYEES
Smithfield Hog Production	Food Manufacturing	1,000+
ConAgra Grocery Products	Food Manufacturing	300-349
Modine Manufacturing	Thermal Management Component Manufacturing	200-249
Wright Memorial Hospital	Health Care	200
Landmark Manufacturing	Metal Fabrication	150-199
GFG Ag Services	Agriculture	25-49
Trenton Coca-Cola	Sales/Distribution	1-24
Preferred Popcorn	Food Manufacturing	1-24
Barnes Greenhouses	Agriculture Wholesale	1-24
Global Instruments	Electronic Manufacturing	1-24
Green Hills Animal Nutrition	Pet Food Manufacturing	1-24

## Why Missouri...

- Missouri is financially stable. It has had a AAA bond rating for 50+ years.
- In Missouri, taxes do not eat up all of your company's profits. Missouri ranks in the top 10 states on a number of tax rankings:
  - #5** for corporate tax rank
  - #6** for newly established, labor-intensive manufacturing firms
  - #6** for mature, labor-intensive manufacturing firms
  - #7** for both unemployment insurance tax rank and property tax rank

(Source: Tax Foundation-Location Matters, 2015, Tax Foundation – State Business Tax Climate Index 2017)

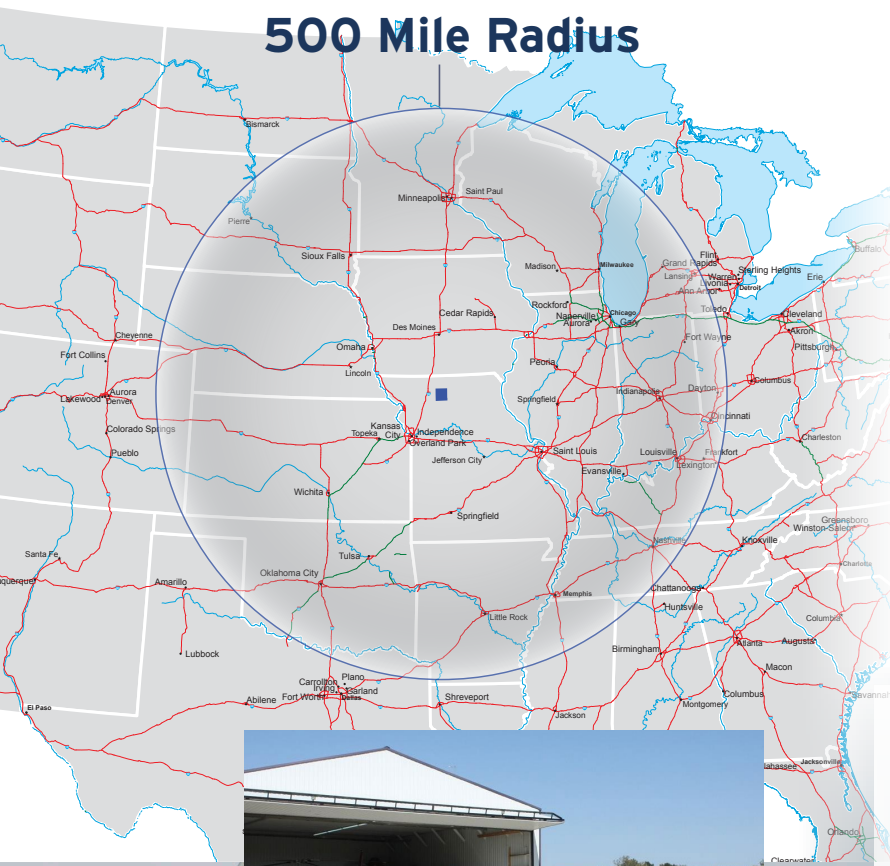
- Missouri leads the nation as the only state that allows companies to annually select from either three-factor (property, payroll and sales) or single-factor (sales only) income tax apportionment. As of Sept 2016, Missouri is the only state to offer this strategic advantage for manufacturing and service companies.
- Missouri is centrally located in the U.S. and has been ranked number 9 out of all 50 states for infrastructure by the Site Selection Group.



# ACCESS TO MARKETS

Population within 500 miles = 65.2 million

## 500 Mile Radius



# Distribution Infrastructure

In just a day's drive from Grundy County, companies can reach over 21% of the U.S. population and the following large markets:

- Chicago, IL
- Minneapolis, MN
- St. Louis, MO
- Milwaukee, WI
- Memphis, TN
- Indianapolis, IN
- Cincinnati, OH
- Oklahoma City, OK



## Highway

The City of Trenton is distinctively located at the intersection of State Highway 6 and U.S. Highway 65, both of which have two-lanes. U.S. Interstate 35 is also 30 miles west of the county, and U.S. Highway 36 (four-lanes) is 20 miles south.

## Rail

The county offers access to rail services and is located on a Union Pacific rail line which has two spurs in the City of Trenton.



## Air

There are several airports in the area that are available for use by businesses or private aircraft.

### Trenton Municipal Airport (TRX)

- Located 1 mile east of the city's central business district
- Public use airport that can accommodate corporate jets
- One runway is 4,307 feet in length by 75 feet
- 100 LL & Jet A fuel is available 24 HR self service

### Kansas City International Airport (MCI)

- Located 97 miles southwest of the county
- Offers 43 non-stop flight destinations
- Serves major airlines, including Allegiant, American, Delta, Frontier, Southwest, Spirit, and United

### Des Moines International Airport (DSM)

- Located 134 miles north of the county
- Offers 19 non-stop flight destinations
- Serves major airlines, including Allegiant, American, Delta, Frontier, Southwest, and United

# UTILITIES

## Electric

Trenton Municipal Utilities (TMU), Kansas City Power & Light (KCP&L), and Grundy County Electric Cooperative

## Renewable Energy

TMU is a member of Missouri Public Energy Pool (MoPEP) and the Missouri Public Utility Alliance (MPUA). They have partnered with MoPEP to have local solar generation assets implemented in Trenton, and they can procure and deliver renewable electricity as needed to companies.

## Natural Gas

Empire Gas

## Water/Wastewater

Trenton Municipal Utilities

## Telecommunications

Mid-States, AT&T, Sudden Link, and Blue Bird

# INCENTIVES

## STATE

- Missouri Works Program
- Sales/Use Tax Exemption for Manufacturers
- Inventory Exemption
- Energy Exemption
- Job Training Grants
- Employee Recruitment and Referral
- Community Development Block Grant (CDBG)

## LOCAL

- An assortment of Revolving Loan Programs
- Utility Incentives
- Property Tax Abatement (Grundy County is an Enhanced Enterprise Zone)
- Chapter 100

For more details on all available incentives contact:  
 Micah Landes, North Central Missouri Development Alliance  
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# COST OF DOING BUSINESS

Individual income tax = 6%  
 Corporate income tax = 6.25%

See tax rankings on page 1

## Education

Grundy County stakeholders and employers have long praised the area's educational institutions as one of the region's greatest economic assets. The quality of learning and enrichment opportunities available to the local youth and adults are innovative, customizable, and top-ranking.

It is no surprise that the percentage of the population with a 2-year degree in the county is 2.6% higher than the Missouri average and 1.9% higher than the U.S. average!

### Percentage with a two year degree

GRUNDY COUNTY	MISSOURI	U.S.
10.1%	7.5%	8.2%

### North Central Missouri College (NCMC)

NCMC is located in the City of Trenton. In 2015, it had an annual enrollment of 1,700 students. The college offers a variety of degrees and certificates, high-school dual credit classes, and customized training for area employers in order to help them meet specific workforce needs.

The college's most well-known programs include:

- Nursing and Health Care
- Business
- Agriculture
- Education



**North Central**  
MISSOURI COLLEGE

# QUALITY OF LIFE

## Crowder State Park

Located on 1,912 acres in the sprawling green hills of Missouri, the park combines scenic views with recreational activities like hiking, biking, backpacking, equestrian trails, fishing, boating, and camping.

## Jamesport

The City of Jamesport is Missouri's largest Amish settlement. Located just outside of Trenton, it's history, shops, and activities make it a great tourist destination.



## Grundy County Museum

The museum facilities include Baker School, a fully restored one-room school house, the Annex Building and the Main Museum Building. The main building includes three floors of items and displays reflecting the community and the accomplishments of its citizens.



## Healthcare

Wright Memorial Hospital opened a new, state-of-the-art facility in 2011 and is a part of Saint Luke's Health System of Kansas City. The 25-bed full-service hospital features 24-hour emergency services, four primary care clinics in the region, surgical services, outpatient specialty clinics, and outpatient imaging services, such as MRI, CT, 3-D ultrasound, and 3-D mammography.



**Grundy County  
Industrial Development  
Corporation, Missouri**

## Cost of Living

The cost of living in Grundy County is 19 percent lower than the U.S. average and 10 percent lower than the Missouri average.

COST OF LIVING	GRUNDY COUNTY	MO	U.S. INDEX
Overall	81	91	100

Source: Sperling's Best Places, 2015

## Safety

In 2016, Trenton was ranked as one of the Top 50 Safest Cities in Missouri (out of 961 cities). Both violent crimes and property crimes are less prevalent in the Grundy County area when compared to the Missouri and U.S. averages.

Source: Sperling's Best Places, 2015. Note: 1=low crime, 100=high crime

LOW CRIME RATES	GRUNDY COUNTY	MISSOURI	U.S.
Violent Crime	32.7	47.1	41.4
Property Crime	36.6	45.3	43.5



## Micah Landes

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